## HAVELLS INDIA LIMITED

Regd. Off. : 904, 9th Floor, Surya Kiran Building, K G Marg, Connaught Place, New Delhi - 110001
Corporate Off. : QRG Towers, 2D, Sector - 126, Expressway, Noida - 201304
Tel. \# 0120-3331000; Fax \# 0120-3332000, Email: investors@havells.com
CIN: L31900DL1983PLC016304
UNAUDITED STANDALONE FINANCIAL RESULTS
FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2017

|  |  |  |  |  |  |  | (Rs.in Crores) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| S.N. | Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended |
|  |  | 30-Sep-17 | 30-Jun-17 | 30-Sep-16 | 30-Sep-17 | 30-Sep-16 | 31-Mar-17 |
|  |  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| 1 | Income |  |  |  |  |  |  |
|  | a) Revenue from operations | 1777.36 | 1982.24 | 1559.33 | 3759.60 | 3132.38 | 6585.96 |
|  | b) Other Income | 28.69 | 34.80 | 32.30 | 63.49 | 63.74 | 134.28 |
|  | Total income | 1806.05 | 2017.04 | 1591.63 | 3823.09 | 3196.12 | 6720.24 |
| 2 | Expenses |  |  |  |  |  |  |
|  | a) Cost of materials consumed | 867.55 | 865.38 | 751.51 | 1732.93 | 1601.59 | 3268.69 |
|  | b) Purchases of traded aoods | 253.84 | 270.15 | 159.56 | 523.99 | 276.35 | 493.30 |
|  | c) Change in inventories of finished goods, traded goods and work in progress | (96.26) | 61.00 | (64.95) | (35.26) | (185.09) | (113.52) |
|  | (A) Total material cost (a+b+c) | 1025.13 | 1196.53 | 846.12 | 2221.66 | 1692.85 | 3648.47 |
|  | d) Excise duty on sale of goods | - | 121.70 | 107.09 | 121.70 | 213.33 | 450.70 |
|  | e) Employee benefits expense | 161.68 | 161.86 | 121.57 | 323.54 | 245.46 | 500.40 |
|  | f) Depreciation and amortisation expense | 34.89 | 33.58 | 30.78 | 68.47 | 58.76 | 119.63 |
|  | g) Finance costs | 6.72 | 3.40 | 1.90 | 10.12 | 3.52 | 12.15 |
|  | h) Advertisement and sales promotion | 50.87 | 73.47 | 48.51 | 124.34 | 97.14 | 190.60 |
|  | i) Other expenses | 282.77 | 256.24 | 232.65 | 539.01 | 479.81 | 971.65 |
|  | (B) Total other cost ( d to i) | 536.93 | 650.25 | 542.50 | 1187.18 | 1098.02 | 2245.13 |
|  | Total expenses ( $A+B$ ) | 1562.06 | 1846.78 | 1388.62 | 3408.84 | 2790.87 | 5893.60 |
| 3 | Profit before exceptional items and tax (1-2) | 243.99 | 170.26 | 203.01 | 414.25 | 405.25 | 826.64 |
| 4 | Exceptional items | - | - | - | - | - | (57.81) |
| 5 | Profit before tax (3+4) | 243.99 | 170.26 | 203.01 | 414.25 | 405.25 | 768.83 |
| 6 | Income Tax Expenses |  |  |  |  |  |  |
|  | a) Current Tax | 53.02 | 36.12 | 59.51 | 89.14 | 122.13 | 234.48 |
|  | b) MAT Credit entitlement | (5.14) | (20.26) | - | (25.40) | - | - |
|  | c) Deferred Tax | 25.09 | 33.02 | (2.29) | 58.11 | (8.25) | (4.69) |
|  | Total Tax expenses | 72.97 | 48.88 | 57.22 | 121.85 | 113.88 | 229.79 |
| 7 | Net Profit for the Period (5-6) | 171.02 | 121.38 | 145.79 | 292.40 | 291.37 | 539.04 |
| 8 | Other Comprehensive Income/(Loss) |  |  |  |  |  |  |
|  | Items that will not be reclassified to profit and loss in subsequent period, net of tax | (1.86) | (1.02) | (2.68) | (2.88) | (3.62) | (2.75) |
|  | Other Comprehensive Income/(Loss) for the period net of tax | (1.86) | (1.02) | (2.68) | (2.88) | (3.62) | (2.75) |
| 9 | Total comprehensive income for the period, net of tax (7+8) | 169.16 | 120.36 | 143.11 | 289.52 | 287.75 | 536.29 |
| 10 | Paid up equity share capital (Face value of Re.1/- each) | 62.51 | 62.51 | 62.49 | 62.51 | 62.49 | 62.49 |
| 11 | Earnings per equity share (EPS) |  |  |  |  |  |  |
|  | ( nominal value of Re. 1/-each) (not annualised) : |  |  |  |  |  |  |
|  | a) Basic (Rs.) | 2.74 | 1.94 | 2.33 | 4.68 | 4.66 | 8.63 |
|  | b) Diluted (Rs.) | 2.74 | 1.94 | 2.33 | 4.68 | 4.66 | 8.63 |

Note:
 conducted limited review of these financial result
 under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and the Companies (Indian Accounting Standards) Rules, 2016
3 During the quarter, the Company has invested Rs. 0.13 crores in wholly owned subsidiary company, namely; Havells Exim Limited.


 of GST. Had the previously reported revenue shown net of excise duty, comparative revenue of the Company would have been as follows:

 Division, hence not comparable with previous periods to that extent.

For and on behalf of the Board Havells India Limited

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|c|}{\begin{tabular}{l}
HAVELLS INDIA LIMITED \\
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Tel. \# 0120-3331000; Fax \# 0120-3332000, Email: investors@havells.com CIN: L31900DL1983PLC016304 \\
SEGMENTWISE REVENUE, RESULTS, ASSETS AND LIABILITIES \\
FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2017
\end{tabular}} \\
\hline \multirow[t]{3}{*}{S.N.} \& \multirow[t]{3}{*}{Particulars} \& \multicolumn{3}{|l|}{} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Half Year Ended}} \& Year Ended \\
\hline \& \& 30-Sep-17 \& 30-Jun-17 \& 30-Sep-16 \& \& \& 31-Mar-17 \\
\hline \& \& (Unaudited) \& (Unaudited)* \& (Unaudited)* \& (Unaudited) \& (Unaudited)* \& (Audited)* \\
\hline \multirow[t]{2}{*}{1} \& Segment Revenue
a) Swithgears
b) Cable
c) Lighte
d) Eling \& Fixtricalures Consumer Durables
e) Lloyd Consumer \& 329.85
569.34
286.81
321.55
269.81
1777 \& \begin{tabular}{l}
355.70 \\
719.57 \\
272.10 \\
367.63 \\
267.24 \\
\hline 1
\end{tabular} \& 362.36
630.29
249.18
317.50 \& \[
\begin{array}{r}
685.55 \\
1288.91 \\
558.91 \\
689.18 \\
537.05 \\
\hline 0750
\end{array}
\] \& \(\begin{array}{r}730.46 \\ 1232.55 \\ 49.11 \\ 679.26 \\ - \\ \hline\end{array}\) \& 1467.68
2675.61
102.80
1419.87 \\
\hline \& Total \& 1777.36 \& 1982.24 \& 1559.33 \& 3759.60 \& 3132.38 \& 6585.96 \\
\hline \multirow{5}{*}{2} \& \multirow[t]{4}{*}{Revenue from Operations
Segment Results
(Profit(+)/ Loss(-) before Tax and finance cost from each
Seament)
a) Switchgears
b) Cable
c) Lighting \& Fixtures
d) Electrical Consumer Durables
e) Lloyd Consumer
Total
Less : (i) Finance cost
(ii) Other un-allocable expenses
net of un-allocable income
(iii) Excentional items} \& 1777.36 \& 1982.24 \& 1559.33 \& 3759.60 \& 3132.38 \& 6585.96 \\
\hline \& \& \(\begin{array}{r}136.28 \\ 113.32 \\ 77.48 \\ 89.39 \\ 52.68 \\ \hline\end{array}\) \& 130.68
85.90
76.57
81.62
39.36 \& \(\begin{array}{r}144.45 \\ 79.27 \\ 6.13 \\ 82.05 \\ \hline\end{array}\) \& \[
\begin{aligned}
\& 266.96 \\
\& 199.22 \\
\& 154.05 \\
\& 171.01 \\
\& 92.04 \\
\& \hline
\end{aligned}
\] \& 287.92
151.21
122.37
173.32 \& 561.03
325.63
265.06
349.37 \\
\hline \& \& 469.15
6.72 \& 414.13
3.40 \& 368.90
1.90 \& \[
883.28
\] \& \(\begin{array}{r}734.82 \\ 3.52 \\ \\ \hline\end{array}\) \& 1501.09
12.15 \\
\hline \& \& 218.44 \& 240.47 \& 163.99 \& 458.91 \& 326.05 \& 662.30
57.81 \\
\hline \& Total Profit before tax \& 243.99 \& 170.26 \& 203.01 \& 414.25 \& 405.25 \& 768.83 \\
\hline \multirow[t]{7}{*}{3} \& Segment Assets \& \& \& \& \& \& \\
\hline \& \begin{tabular}{l}
a) Switchgears \\
b) Cable
\end{tabular} \& \begin{tabular}{l}
631.62 \\
756.08 \\
\hline
\end{tabular} \& 664.54
729.99 \& 623.73
774.11 \& \[
\begin{aligned}
\& 631.62 \\
\& 756.08
\end{aligned}
\] \& \[
\begin{aligned}
\& 623.73 \\
\& 774.11
\end{aligned}
\] \& 624.06
748.64 \\
\hline \& c) Lighting \& Fixtures \& 583.09 \& 530.91 \& 429.38 \& 583.09 \& 429.38 \& 446.60 \\
\hline \& d) Electrical Consumer Durables \& 468.98 \& 492.76 \& 530.68 \& 468.98 \& 530.68 \& 488.15 \\
\hline \& e) Lloyd Consumer \& 1811.48 \& 1815.15 \& \& 1,811.48 \& \& \\
\hline \& f) Unallocated \& \[
\begin{aligned}
\& 4251.25 \\
\& 1215.02 \\
\& \hline
\end{aligned}
\] \& \[
\begin{array}{r}
4233.35 \\
1387.72 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
2357.90 \\
1873.81 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
4251.25 \\
1215.02 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
2357.90 \\
1873.81 \\
\hline
\end{array}
\] \& \(\begin{array}{r}2307.45 \\ 2652.54 \\ \hline\end{array}\) \\
\hline \& Total \& 5466.27 \& 5621.07 \& 4231.71 \& 5466.27 \& 4231.71 \& 4959.99 \\
\hline \multirow[t]{7}{*}{4} \& \multirow[t]{6}{*}{\begin{tabular}{l}
Segment Liabilities \\
a) Switchgears \\
b) Cable \\
c) Lighting \& Fixtures \\
d) Electrical Consumer Durables \\
e) Lloyd Consumer \\
f) Unallocated
\end{tabular}} \& \& \& \& \& \& \\
\hline \& \& 243.10
325.50 \& \begin{tabular}{l}
257.66 \\
374.50 \\
\hline
\end{tabular} \& 195.08
195.81 \& 243.10
325.50 \& 195.08
195.81 \& 252.68
254.05 \\
\hline \& \& 230.87 \& 192.76 \& 134.03 \& 230.87 \& 134.03 \& 212.94 \\
\hline \& \& 278.02 \& 267.53 \& 199.80 \& 278.02 \& 199.80 \& 275.09 \\
\hline \& \& \& \& \& \& \& \\
\hline \& \& 1437.82 \& 1596.60 \& 724.72 \& 1431.82 \& 24.51 \& 994.76 \\
\hline \& Total \& 2151.80 \& 2212.41 \& 1207.23 \& 215180 \& 120723 \& 1686.41 \\
\hline \multicolumn{8}{|l|}{*The Company has re-organised its internal reporting effective July 01, 2017 and accordingly, lighting and fixtures project business which was earlier identififed as separate reporting segment and disclosed under "Óthers" has been clubbed under "Lighting \& Fixtures" segment. The comparative figures for earlier periods have been accordingly re-stated.} \\
\hline \multicolumn{6}{|c|}{STATEMENT OF ASSETS AND LIABILITIES} \& \multicolumn{2}{|c|}{\multirow[t]{2}{*}{\(\frac{\text { (Rs. In crores) }}{\text { Standalone }}\)}} \\
\hline \multicolumn{2}{|r|}{\multirow{3}{*}{Particulars}} \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& As At \& As At \\
\hline \& \& \& \& \& \& 30-Sep-17 \& \(\frac{\text { 31-Mar-17 }}{\text { (Audited) }}\) \\
\hline \multirow[t]{20}{*}{A
1

2

3} \& ASSETS \& \& \& \& \& \& <br>
\hline \& Non-current assets \& \& \& \& \& \& <br>
\hline \& Property, Plant and Equipment \& \& \& \& \& 1,175.75 \& 1,191.67 <br>
\hline \& Capital work in progress \& \& \& \& \& 13.12 \& 11.91 <br>
\hline \& Investment Property \& \& \& \& \& 54.85 \& 55.92 <br>
\hline \& Intanaible assets \& \& \& \& \& 1,495.61 \& 18.16 <br>
\hline \& Investment in subsidiaries \& \& \& \& \& 227.99 \& 227.41 <br>
\hline \& Financial assets \& \& \& \& \& \& <br>
\hline \& i) Investments \& \& \& \& \& \& 161.66 <br>
\hline \& ii) Other financial assets

Other non-current assets \& \& \& \& \& \[
15.13

\] \& | 13.55 |
| :--- |
| 88.59 | <br>

\hline \& \& \& \& \& \& 3,070.98 \& 1,768.87 <br>
\hline \& Current assets \& \& \& \& \& \& <br>

\hline \& | Inventories |
| :--- |
| Financial Assets | \& \& \& \& \& 1,333.81 \& 928.43 <br>

\hline \& i) Trade receivables \& \& \& \& \& 310.22 \& 228.50 <br>
\hline \& ii) Cash and cash eauivalent \& \& \& \& \& 361.58 \& 554.96 <br>
\hline \& iii) Other bank balances \& \& \& \& \& 235.44 \& 1,382.57 <br>
\hline \& iv) Other financial assets \& \& \& \& \& 8.32 \& 6.02 <br>
\hline \& Other current assets \& \& \& \& \& 128.97 \& $\begin{array}{r}74.37 \\ \hline 3.174 .85\end{array}$ <br>
\hline \& \& \& \& \& \& \& <br>
\hline \& Assets classified as held for sale \& \& \& \& \& 16.95 \& 16.27 <br>
\hline \& Total Assets \& \& \& \& \& 5,466.27 \& 4,959.99 <br>
\hline \multirow[t]{4}{*}{B
1} \& Equity and liabilities \& \& \& \& \& \& <br>
\hline \& Equity \& \& \& \& \& \& <br>
\hline \& Eauitr Share Capital \& \& \& \& \& 62.51 \& 62.49 <br>
\hline \& Other Equity \& \& \& \& \& $3,251.96$
3 \& $3,211.09$
$3,273.58$ <br>
\hline \multirow[t]{15}{*}{2} \& \multicolumn{5}{|l|}{Liabilities} \& \& <br>

\hline \& \multicolumn{5}{|l|}{\multirow[t]{6}{*}{| Non-current liabilities |
| :--- |
| Financial Liabilities |
| Other financial liabilities Provisions |
| Deferred tax liabilities (Net) Other non-current liabilities |}} \& \& <br>

\hline \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& 5.38 \& 2.93 <br>
\hline \& \& \& \& \& \& 18.73 \& 9.08 <br>
\hline \& \& \& \& \& \& 146.47 \& 113.76 <br>
\hline \& \& \& \& \& \& 170.58 \& 1.64
127.41 <br>
\hline \& \multicolumn{5}{|l|}{Current liabilities} \& \& <br>
\hline \& Financial Liabilities \& \& \& \& \& \& <br>
\hline \& i) Borrowings \& \& \& \& \& 296.19 \& <br>
\hline \& ii) Trade payables \& \& \& \& \& 1,018.33 \& 629.56 <br>
\hline \& iii) Other financial liabilities \& \& \& \& \& 403.24 \& 444.29 <br>
\hline \& Other Current liabilities \& \& \& \& \& 101.56 \& 110.53 <br>
\hline \& Provisions \& \& \& \& \& 134.60 \& 110.19 <br>
\hline \& Current Tax Liabilities (Net) \& \& \& \& \& \& <br>

\hline \multicolumn{6}{|c|}{Total Equity and Liabilities} \& | $1,981.22$ |
| ---: |
| , 466.27 | \& $\begin{array}{r}1,559.00 \\ \hline 4,959.99 \\ \hline\end{array}$ <br>

\hline
\end{tabular}

